



Website Launched!

Dear Friend,

After several months of design and preparation, our real estate website has been launched! Please go to www.The2020Team.com for all your real estate needs. There you can find a comprehensive property search, a real estate blog, a link to sign up for our free Home Value Evaluation, and much more. We would love to hear from you and would like to know what you think of our site.

New Buyer Tax Credit

It's no secret that the government is providing an \$8,000 tax credit to new home buyers, but is it really as great as it seems? In short, yes it is! The government is trying to stimulate the new home buyer market to purchase the excess inventory of homes on the market. With prices and interest rates at an all time low, and this tax credit, we have developed somewhat of a perfect storm for the first time home buyer. Don't miss your opportunity to be a homeowner today. Call or email us for more information.

De-Clutter

When you are selling your house, you are really in the business of selling space. Buyers want space, they want countertops, they want bigger closets, and they want square footage. So you want to make your house appear as large as possible. Clutter eats up floor space, distracts the buyers and it will eat up your equity. Take baby steps, do this in 30-minute clean up sessions at a time. By the time you are done de-cluttering, you also have made moving a lot easier. Contact us for more tips!

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Upcoming Richmond Events

Ever wonder what's going on in Richmond? Here is a sample of events:

- Virginia Wine Festival • 6/20/09 • Innsbrook Pavillion.
- Who's Awake: A Family Night Hike at Maymont • 6/26/09 • Maymont Nature Center.
- Independence Day Celebration • 7/4/09 • Dogwood Dell.
- Poe Graveyard Tour • 7/15/09 • St. Johns Church

Would you like to know more details or see a complete list of events in Richmond? Please visit:

www.gorichmondrealestate.com/events

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**\$500
Credit**

Offer Expires: 9/20/09

Receive \$500 in credit against closing costs when you use Jay Lewis at Bank of America to finance the purchase of your next home. Please contact Jay at (804)673-0030 x. 233 for more information. This coupon is fully transferable, so give it to your friends and family!